

REAL ESTATE

CERTIFICATE OF ACHIEVEMENT

DIVISION/DEPARTMENT REQUIREMENTS		UNITS
RE 101	Real Estate Principles	3
RE 173/174	Real Estate Occupational Work Experience/ Career Internship	3/4

Choose 12 units from the following:

RE 50	Introduction to Real Estate Software	3
RE 52	Mortgage Loan Brokering and Lending	3
RE 120	Real Estate Finance	3
RE 125	Legal Aspects of Real Estate	3
RE 130	Real Estate Practice	3
RE 131	Introduction to Real Estate Appraisal	3
TOTAL CERTIFICATE REQUIREMENTS		18/19

ASSOCIATE IN ARTS DEGREE REAL ESTATE REQUIREMENTS

Meet the requirements for the California Real Estate Certificate and complete six units from the following: BA 121, BCOT 147, FIN 125, RE 51, RE 53, RE 140, or RE 151 and complete General Education requirements and electives to achieve a minimum of 60 degree applicable units.

CALIFORNIA REAL ESTATE CERTIFICATES

CERTIFICATE OF ACHIEVEMENT:

STATE REQUIREMENTS		UNITS
RE 101	Real Estate Principles	3
RE 120	Real Estate Finance	3
RE 125	Legal Aspects of Real Estate	3
RE 130	Real Estate Practice	3
RE 131	Real Estate Appraisal	3
RE 160	Real Estate Economics	3

Electives: Select a minimum of 6 units from the following courses:

LAW 111	Business Law	3
ACCT 100	Introduction to Accounting	3
ACCT 101	Fundamentals of Accounting I	4
RE 50	Introduction to Real Estate Software	3

Curriculum and Requirements for Majors and Certificates

RE 52	Mortgage Loan Brokering and Lending	3
RE 173/174	Real Estate Occupational Work Experience/ Career Internship	3/4 —
TOTAL CERTIFICATE REQUIREMENTS		24/26

NOTE: Although many of these courses are transferable, this Certificate/A.A. Degree is nontransferable.

Please see Business Counselors or the respective department chairperson for additional alternatives.

REAL ESTATE LICENSE REQUIREMENTS

1. Salesperson's License:
Effective October 1, 2007, Assembly Bill (AB) 2429 will change the qualifying educational requirements for the salesperson examination and for obtaining a real estate salesperson license. Currently, the Real Estate Law requires an applicant for a real estate salesperson examination to be enrolled in or have completed a college level course in Real Estate Principles. A successful applicant who has completed a college level course in Real Estate Principles, Real Estate Practices and one other specified real estate course will be eligible for a four-year license. A successful applicant, who has completed a college level course in Real Estate Principles, but not the other two required courses, will be eligible for an 18 month conditional license and must complete the two additional courses in order to extend the license validation for a complete four year term. If the additional two courses are not completed within the 18 months, the license is automatically suspended. Under the provisions of AB 2429, original salesperson examination applicants will be required to submit evidence of completion of a three semester, or quarter unit equivalent, college-level course in Real Estate Principles, Real Estate Practice and one additional course which should be chosen from the following list of courses:
 1. Legal Aspects of Real Estate—Real Estate Office Administration
 2. Real Estate Appraisal—Computer Applications in Real Estate
 3. Real Estate Finance—Real Estate Economics
 4. Property Management—Business Law
 5. Escrows—Accounting
 6. Common Interest Developments
 7. Mortgage Loan Brokering and Lending

The Department of Real Estate (DRE) will implement AB 2429 as follows:

1. Original salesperson examination applications post marked or submitted in person to any DRE office on or after October 1, 2007, will be required to include evidence of completion of all three required courses before being scheduled for an examination.
2. Salesperson examination applications are valid for a two-year period. Original salesperson examination applications post marked or submitted in person to any DRE office before October 1, 2007, that contain an acknowledgement that the applicant is enrolled in or has completed a Real Estate Principles course, will be entitled to continue to take the examination within the two-year period for which the application is valid.
3. Applicants, who qualify for the examination as set forth in Item 2 above, must take and pass the examination before October 1, 2007, and have the license application post marked, or submitted in person to any DRE office, before October 1, 2007, to be eligible for a conditional license.

4. Applicants who qualify for the examination as set forth in Item 2 above, but who pass the examination on or after October 1, 2007, or whose license application is post marked, or submitted in person to any DRE office on or after October 1, 2007, will be required to include evidence of completion of all three required courses before their four-year license can be issued.
5. Examination applications that contain proper verification that the applicant has completed all three required courses will be entitled to take the examination and apply for a four-year license upon the successful completion of the salesperson examination.

2. Broker's License:
Applicants for a Broker's License must have completed eight 3-unit college-level courses in addition to the experience requirement*. These courses must include the following five courses:
Real Estate Practice—Legal Aspects of Real Estate
Real Estate Appraisal—Real Estate Economics or Accounting
Real Estate Finance

The remaining 3 courses are to be selected from the following:

1. Real Estate Office Administration—Advanced Legal Aspects of Real Estate
2. Advanced Real Estate Appraisal—Practices of Escrow
3. Real Estate Principles—Business Law
4. Property Management—Fundamentals of Escrow
5. Computer Applications in Real Estate — Mortgage Loan Brokering and Lending
7. Common Interest Development

*If an applicant completes both Accounting and Real Estate Economics, only two additional courses are required.

*Experience requirement is fulfilled by any one of the following:

1. Two years full-time as a real estate salesperson;
2. Bachelor's degree from an accredited college or university; or
3. Two years employment in related industries such as escrow offices, banks, savings and loans, or building industries.

Real Estate Scholarships are available:

Please see a Real Estate department chairperson or a Business Counselor for more information.

RELIGIOUS STUDIES

ASSOCIATE IN ARTS DEGREE REQUIREMENTS

CORE REQUIREMENTS (15 Units)		UNITS
PHIL 200	World Religions	3
PHIL 203	Philosophy of Religion	3
PHIL 204	Philosophy of the Bible I (Hebrew Scriptures)	3
PHIL 206	Philosophy of the Bible II (Christian Scriptures)	3
WS 102	Women and Religion	3

Take 3 units from these courses:

ANTH 203	The Anthropology of Magic, Witchcraft, and Religion	3
ENGL 238	Classic Islamic Literature	3
ENGL 239	Literature of India	3
HIST 275	Global Studies	3
TOTAL UNITS FOR THE MAJOR		18

