WAYS APPLICANTS STRIKE OUT ON INTERVIEWING

The survey of 153 companies who were questioned as to why an applicant who is capable of doing the job is not hired by them.

1. Poor personal appearance
2. Lack of interest and enthusiasm
3. Over-emphasis on money
4. Condemnation of past employers
5. Failure to look at interviewer while conversing
6. Limp, fishy handshake
7. Unwillingness to go where sent
8. Late to interview
9. Failure to express appreciation for interviewer’s time
10. Asks no questions about the job
11. Indefinite response to questions
12. Overbearing, over-aggressive, conceited “know-it-all” complex
13. Inability to express oneself clearly
14. Lack of planning for career; no purpose or goals
15. Lack of confidence; ill at ease
16. Failure to participate in activities
17. Unwilling to start at bottom
18. Makes excuses, evasive
19. Lack to tact
20. Lack of manners, courtesy
21. Lack of maturity
22. Lack of vitality
23. Indecision
24. Merely shopping around
25. Wants job temporarily
26. No interest in company or industry
27. Cynical
28. Low moral standards
29. Lazy
30. Intolerant
31. Narrow interest
32. Inability to take criticism
33. High pressure type